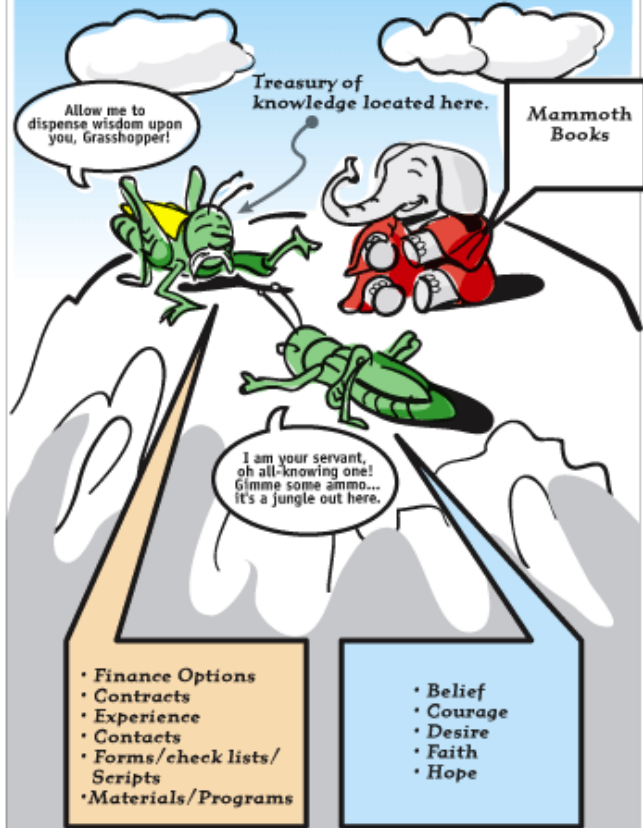
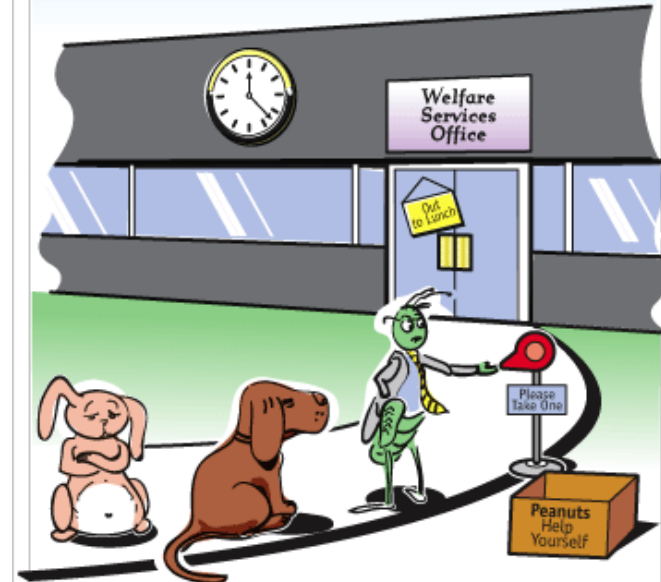


## Sophisticated mentors as your guides



5

## Who needs education?



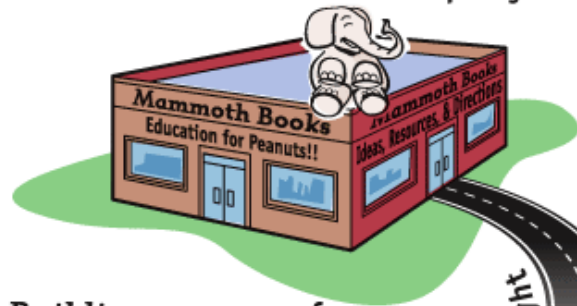
## Get educated ~

READ! = learn  
 Practice = accept failure  
 Apply = try again  
 Succeed = achieve  
 Teach = pass it on!

6

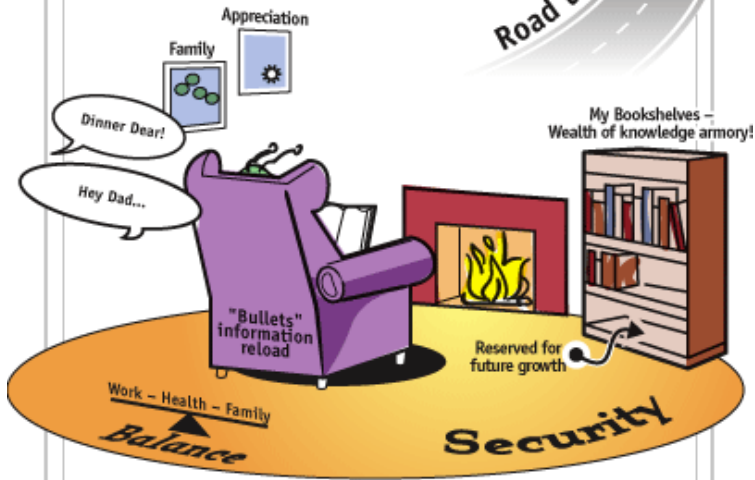
# Halls of Wisdom

the Bricks & Mortar  
information arsenal of weaponry!



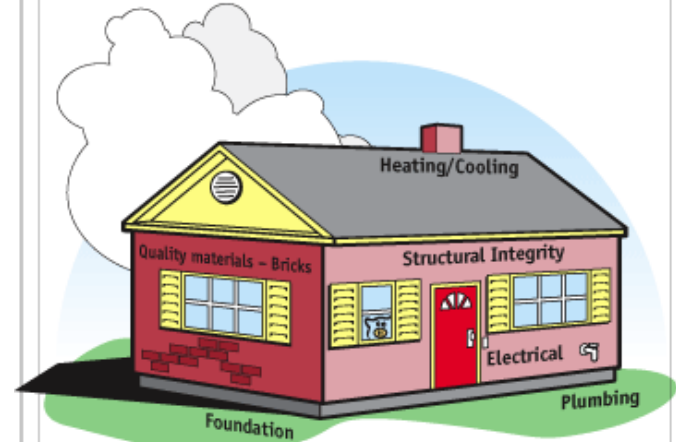
**Building resources for  
cumulative effectiveness.**  
(Don't loan your books!)

Road to Insight



# Happyville = Location

Safe, Secure, Convenient!



## Materials & Design – understanding quality

- this little piggy's house
- plumbing
- electrical
- heating/cooling
- foundation
- structural integrity
- roof
- location
- quality of materials used



# Long-term excellent tenants need apply!

- 1st Screen = 1st Call – Please leave a message
- 2nd Screen = 2nd Call – I'll talk it over & call you back
- 3rd Screen = 3rd Call – See you at 3pm, Saturday!

**Classifieds**  
Real Estate for Lease  
Accepting Apps.  
Please Call 555-1212  
1st, last & Security

**1** Please leave a message and I'll get in touch.

Who? Why? What? Where? When? How?  
Please tell me more!  
...1st, last & half... bring cash please!

Who is the best fit?

**2**

Appts  
Noon  
1  
2  
3

Legally binding contract

**3**

Lease

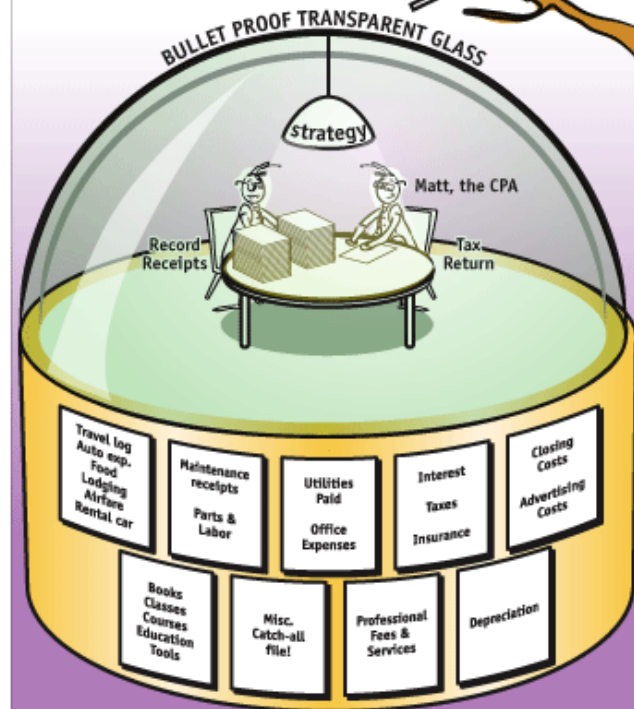
Please send rent to:

Cash \$100

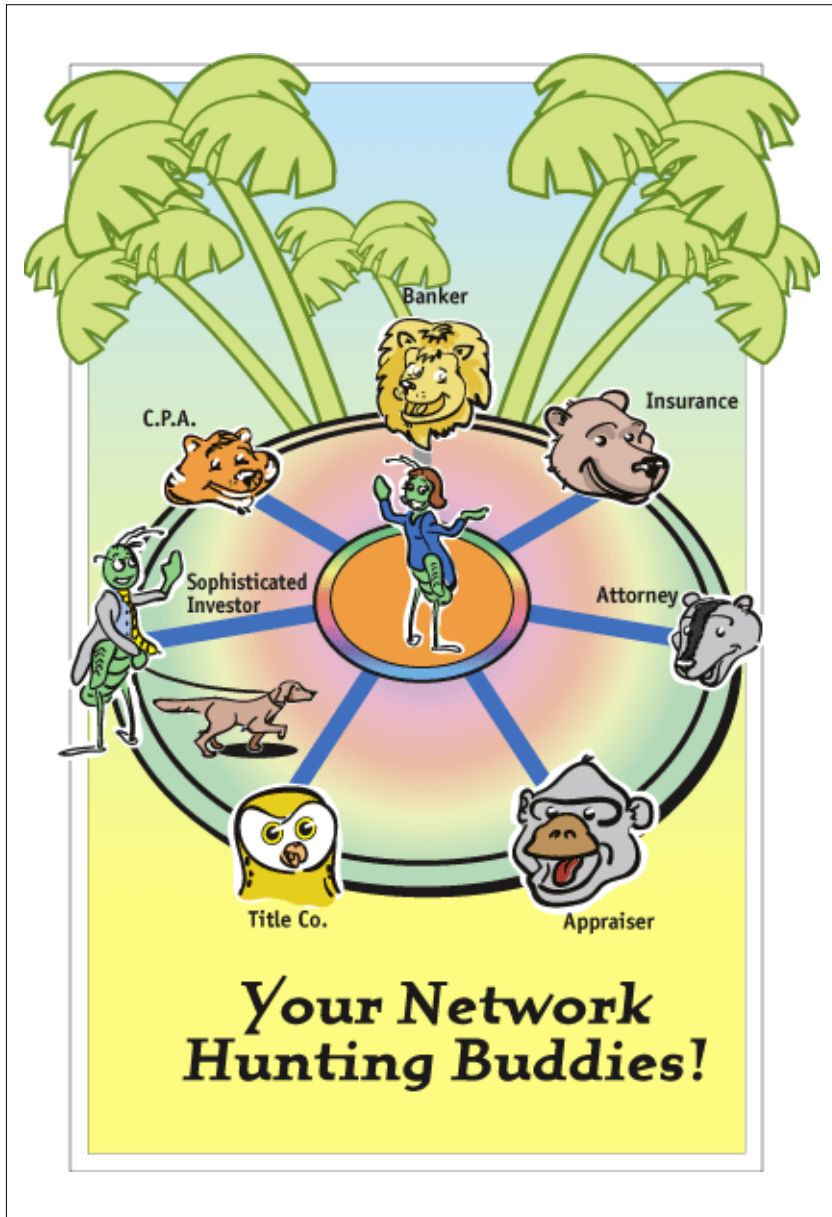
# Records, Receipts & Experienced R.E. (real-Estate) Tax C.P.A

Till death do we part!

I'm watching you guys.



Keep these separated for easy reference and tax preparation.

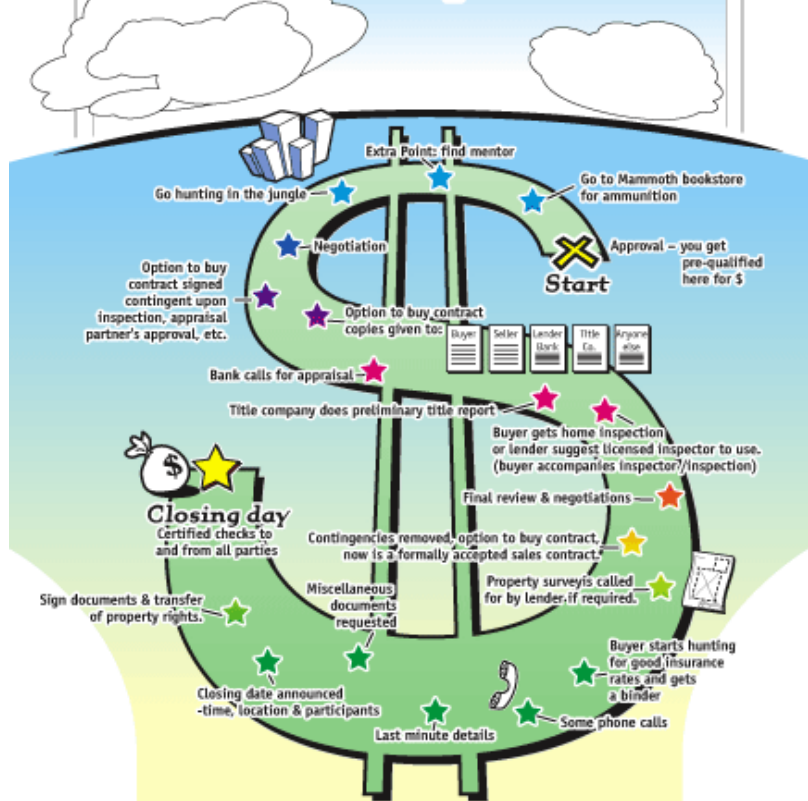


11



12

# Hopping Down the Money Trail



Closings can take place at the lender's office, the attorney's office, or most often, the title company's office.

# Equity lines accelerate your speed of travel!

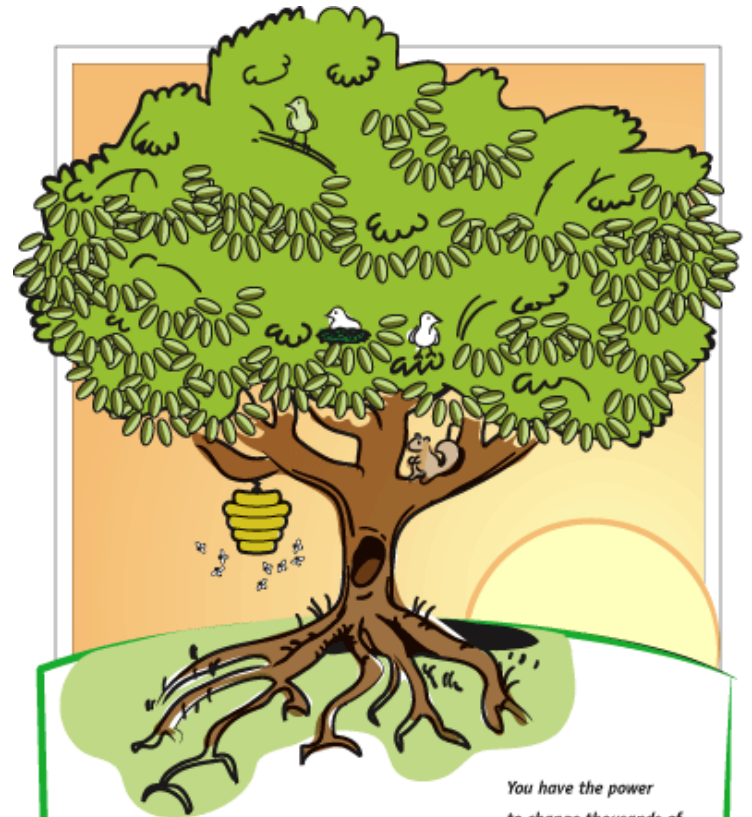


Grab the vine, Grasshopper!

The Seed...if you  
do nothing, then  
this is what results.



**Nothing!**



**Networks create  
stability and  
growth opportunity**

*You have the power  
to change thousands of  
lives by getting involved  
in small ways.*

*Just plant the seed each  
time one is given to you.  
This book is a seed...  
Plant it now!!*